



## **Biography of La Vonne Jinks-Umstead**

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La Vonne Jinks-Umstead is a small business owner (consultant) for Cherokee Consulting, Incorporated in Clinton, Maryland. Since 2002, Ms. Jinks-Umstead has provided expert advice to companies on how to negotiate the federal government's procurement system. Ms. Jinks-Umstead has served as CEO for a midsize small business where she directed the design and implementation of internal audit functions for operating an efficient enterprise at a reasonable profit. Ms. Jinks-Umstead served as a supervisory contract specialist/head of contracts for the Resident Office in Charge of Construction (ROICC) from 1995 to 2002. She oversaw the management of pre and post award contract support to the Marine Corp Base, Quantico under the Engineering Field Activity – Chesapeake for the Naval Facilities Engineering Command (NAVFAC). Ms. Jinks-Umstead chaired the Acquisition Strategy Planning Board and was the Source Selection Authority for the ROICC.

In the early 1990s, Ms. Jinks-Umstead served as a supervisory contract specialist, implementing “best value” contracting procedures for the Naval Regional Contracting Center in Naples, Italy. She also served the Air Force District of Washington as a contract specialist/administrator from 1987 to 1990 providing pre and post award contract support services to Bolling and Andrews Air Force Bases. In the mid 1980s, Ms. Jinks-Umstead was a contract negotiator for the Sacramento Air Logistics Center.

La Vonne Jinks-Umstead graduated with a Master of Public Administration degree (Major in Management) in 1985 from Golden Gate University in San Francisco. She obtained her Bachelor of Arts degree (Major in Human Resources) for Saint Leo University in St. Leo, Florida in 1977.

Ms. Jinks-Umstead has a Certification Level III (1997) under the Defense Acquisition Workforce Improvement Act (DAWIA) and she is a member of the Acquisition Professional Community (APC), 1997.

SBA Administrator, Hector Barreto appointed Ms. Jinks-Umstead to a 3-year term on the SBA Advisory Committee for Veterans Business Affairs in January 2006.

